

EUROSIMA SHARED SERVICES

Administration & Procurement
Communications
Economic Development
Sustainability & CSR Development
Logistics
Human Resources & Management

2026

PART 1:
EUROSIMA SERVICES

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PART 1: EUROSIMA SERVICES

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INTRODUCTION

EUROSIMA - EUROPEAN SURF INDUSTRY MEMBERS ASSOCIATION

Founded in 1999, EuroSIMA is the European association of Action Sports industry professionals. Its mission is to bring together companies from the boardsports sector and promote their authenticity.

UNITING THE BOARDSPORTS INDUSTRY & PROMOTING ITS AUTHENTICITY

EuroSIMA brings together 200 member companies representing 4,000 employees in Nouvelle-Aquitaine. As a non-profit organization, we represent your interests with neutrality and integrity, regardless of your company's size or turnover.

We support Action Sports businesses in driving innovation and fostering economic growth. We also help them strengthen their skills and optimize their human resources.

Operating within a European market valued at nearly €13 billion, EuroSIMA structures its actions around four

key pillars:

- Bringing the community together through key events
- Promoting the boardsports industry through inspiring stories
- Educating for a more sustainable and efficient sector
- Encouraging innovation and supporting business development



Following several years of collaboration between EuroSIMA and the Union Sport & Cycle (UESC), a major milestone was reached in 2025 with the creation of **UESC Nouvelle-Aquitaine (UESC-NA)**, the first regional branch of the UESC. The UESC is the leading professional organization representing companies in the sports, leisure, cycling, and active mobility sectors in France.

GOOD TO KNOW

Any company that is a EuroSIMA member and based in Nouvelle-Aquitaine automatically becomes a member of the UESC Nouvelle-Aquitaine.

This dual membership allows companies in the boardsports industry to benefit from:

- EuroSIMA's European Action Sports network
- National industry representation through UESC

ACCESS TO SHARED SERVICES:

The services presented in this document are exclusively reserved for companies that are members of EuroSIMA and/or OSV and are up to date with their membership fees.

This shared services program provides network members with access to solutions and preferential offers from selected partners.

Interested in joining the EuroSIMA network?

Apply online directly at : www.eurosima.com/demande-adhesion

1. ADMINISTRATION & PROCUREMENT

BUSINESS INTERNET & TELEPHONY OFFERS

- **LA NOUVELLE SSEE**

Consulting and needs assessment offered / Tailored solutions with leading telecom operators / Targeted call destinations.

To access this offer and the key contact, please ensure that your membership is up to date.

- **BOUYGUES TELECOM / ALLEO**

Bouygues Telecom / Alleo supports members in optimizing their telecom infrastructure and securing their IT systems, with dedicated local support.

Exclusive benefits for EuroSIMA / UESC NA members:

- Free audit and analysis of your telecom infrastructure & IT security
- Single local point of contact (based in Hossegor)
- Complimentary cybersecurity escape game (team awareness)
- Preferential pricing (mobile, landline, internet, Wi-Fi, smartphones & accessories)
- Fiber solutions with 4G/5G backup
- Cybersecurity solutions (firewall, email, endpoints - Fortinet & CrowdStrike)

To access this offer and the key contact, please ensure that your membership is up to date.

OPTIMIZE YOUR PURCHASING

- **DYNABUY**

Access for EuroSIMA / UESC NA members to the Dynabuy shared purchasing platform, enabling companies and their employees to benefit from negotiated rates on a wide range of everyday services and expenses (travel, leisure, telecom, energy, transportation, overhead costs, etc.).

Free access to Dynabuy for members of the Prévifrance mutual insurance scheme.

To access this offer and the key contact, please ensure that your membership is up to date.

RENT A MEETING OR SEMINAR ROOM

- **OLATU & EUROSIMA**

Meeting room rentals in Anglet and Soorts-Hossegor / from 10 to 100 people / First day free / -30% from the second day onward.

To access this offer and the key contact, please ensure that your membership is up to date.

- **L'ALTÉA - TIERS-LIEU D'ENTREPRISES (MACS)**

Opened in 2026 in the heart of the Pédebert business park in Soorts-Hossegor, this 1,000 m² facility offers flexible workspaces (coworking, offices, meeting rooms, creative spaces, and event areas), along with services dedicated to business development: support, professional training, and networking opportunities.

Companies can also host meetings, training sessions, and professional events in a modern, modular environment.

To access this offer and the key contact, please ensure that your membership is up to date.

CHARTERED ACCOUNTANT

- **EXCO**

10 hours of consulting offered for business creation or acquisition projects / 25% discount on fees / First dashboard provided / First appointment scheduled within 72 hours.

To access this offer and the key contact, please ensure that your membership is up to date.

2. COMMUNICATIONS

SHOWCASE MY INNOVATIVE PRODUCTS & SERVICES

- **EUROSIMA**

For companies participating in the **EuroSIMA Surf Summit**, the annual seminar of the European Action Sports industry: Free exhibition of your innovative products in the **Surfing Lounge**. Promotion of your services (for service providers)

Participation in the **EuroSIMA Call for Innovation Projects**: support & visibility with partners and institutional stakeholders

To access this offer and the key contact, please ensure that your membership is up to date.

EXPAND MY NETWORK

- **EUROSIMA**

Take part in thematic meetings and workshops organized throughout the year. Join the inter-company friendly surf competition, the **EuroSIMA Beach Party**. Attend the **EuroSIMA cocktail** event at JO&JOE Hossegor

To access this offer and the key contact, please ensure that your membership is up to date.

RAISE MY PROFILE & PROMOTE MY INITIATIVES

- **EUROSIMA**

Benefit from strong online visibility through the EuroSIMA company directory

Sponsor an EuroSIMA event or campaign and showcase your company through advertising opportunities

Share content (photos, quotes, articles, etc.) that may be featured in EuroSIMA communications

To access this offer and the key contact, please ensure that your membership is up to date.

- **EUROSIMA / MEDIA CONTACT**

For any press inquiries or interview requests regarding EuroSIMA:

To access this offer and the key contact, please ensure that your membership is up to date.



3. ECONOMIC DEVELOPMENT

EXPAND MY BUSINESS INTO NEW MARKETS

- **EUROSIMA**

Support in collaboration with public partners of the Nouvelle-Aquitaine for business expansion and export development

Privileged relationships and collective advantages with targeted trade shows and professional events

[To access this offer and the key contact, please ensure that your membership is up to date.](#)

SET UP IN NOUVELLE-AQUITAINE

- **EUROSIMA**

Access the **Olatu** business incubator in Anglet

Design, prototype, and test products at **Créaluz**

Access the new business hub **L'Altéa** in the Pédebert business park

Access the future boardsports business zone in Lacanau (**Garriga Est**)

Support in site selection and business establishment in Nouvelle-Aquitaine

[To access this offer and the key contact, please ensure that your membership is up to date.](#)

4. CSR, ESG & SUSTAINABILITY TOOLS & INITIATIVES

TURN CSR CHALLENGES INTO OPPORTUNITIES

- **EUROSIMA**

Take advantage of the CSR campaign “RISE. TURN. SUSTAIN. WITH EUROSIMA & UESC-NA”, designed to support Action Sports companies in their sustainable transition.

This initiative provides:

An evolving toolbox

Thematic workshops

Tailored support on CSR, ESG, and the CSRD directive

[Learn more about the RISE. TURN. SUSTAIN. campaign](#)

[To access this offer and the key contact, please ensure that your membership is up to date.](#)

DEVELOP MY CSR SKILLS & EXPERTISE

- **EUROSIMA**

Participate in workshops on circular economy & CSR organized several times a year by EuroSIMA / UESC NA.

[To access this offer and the key contact, please ensure that your membership is up to date.](#)

ADDRESS REGULATORY REQUIREMENTS (AGEC LAW)

- **EUROSIMA**

Receive guidance and support to better understand the challenges related to the French AGEC Law (“Anti-Waste for a Circular Economy”) and the EPR stream for Sports & Leisure Products.

EuroSIMA works in collaboration with Ecologic, a government-approved organization contributing to the development of a circular economy through prevention, awareness, and waste recycling.

To access this offer and the key contact, please ensure that your membership is up to date.

MEASURE & MANAGE THE ENVIRONMENTAL IMPACT OF YOUR PRODUCTS

- **GLIMPACT**

Glimpact enables you to assess the overall environmental footprint of your products using Life Cycle Assessment (LCA). It also allows you to:

Run eco-design simulations

Create environmental labeling for your products and publish it online

Collect supplier data via a traceability module

The platform integrates the Product & Organization Environmental Footprint (PEF & OEF) methodologies adopted by the European Commission, covering 16 impact categories (carbon footprint, water consumption, fossil and mineral resources, biodiversity impact, etc.).

Exclusive benefits for EuroSIMA / OSV members:

- Discounts on platform license fees
- Discounts on support services
- Tiered pricing through pooled purchasing

To access this offer and the key contact, please ensure that your membership is up to date.

REDUCE YOUR PRODUCT IMPACT THROUGH UPCYCLING

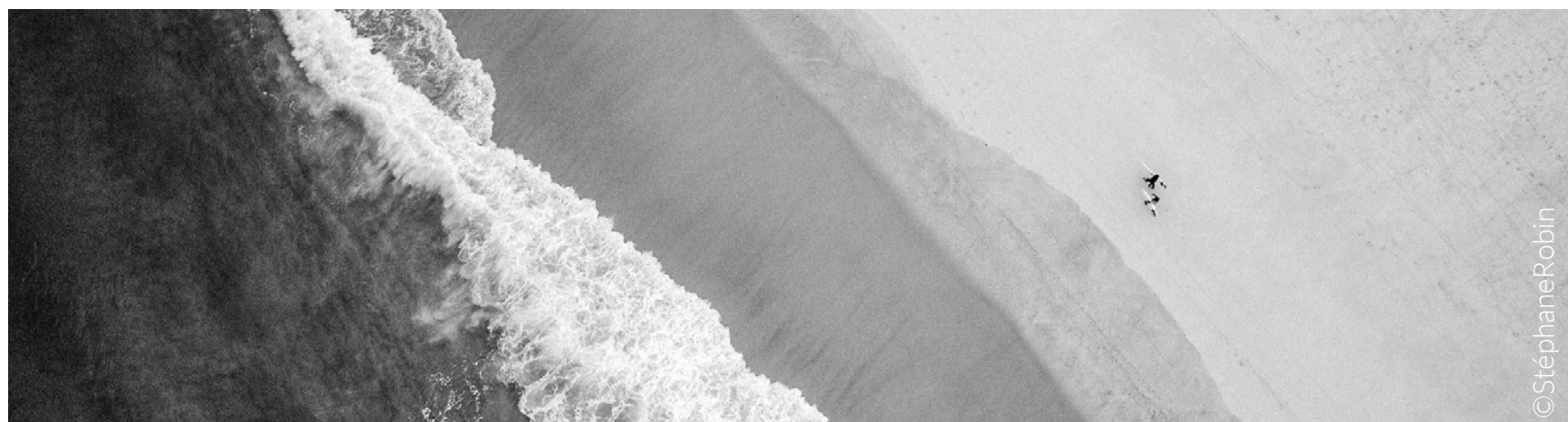
- **LOSANGE**

Losanje helps reduce up to 90% of the carbon footprint of your textile products through upcycling solutions.

Exclusive benefits for members:

- 5% discount for orders over 800 upcycled products (garments or accessories made from reclaimed materials or sourced via partner sorting centers)
- 2 complimentary media contents: a photoshoot and a video showcasing the partnership

To access this offer and the key contact, please ensure that your membership is up to date.



REDUCE YOUR IMPACT THROUGH DIGITAL COLLECTION CATALOGS

- **ELASTIC SUITE**

EuroSIMA encourages companies in the Action Sports industry to move away from paper catalogs—costly and less sustainable—in favor of digital solutions.

With Elastic Suite, developed by Emerald Plum River.

To access this offer and the key contact, please ensure that your membership is up to date.

FOR A MORE SUSTAINABLE ACTION SPORTS INDUSTRY

- **EUROSIMA & SURFRIDER FOUNDATION EUROPE**

EuroSIMA and Surfrider Foundation Europe—one of the leading NGOs dedicated to ocean protection—have joined forces to develop an innovative environmental framework.

This collaborative initiative aims to guide the boardsports industry toward more sustainable practices and reflects a shared commitment to preserving our most valuable playground: the Ocean.

Take action now and: [download the framework](#)



©Surfrider Foundation Europe

5. LOGISTICS

SHIP PARCELS UNDER 30 KG

- **DPD**

Negotiated offers for EuroSIMA / OSV members for shipping parcels under 30 kg within France, across Europe, and internationally.

DPD Classic, Predict, and Pickup services available for B2B and B2C shipments, with delivery times generally between 24 and 48 hours.

To access this offer and benefit from negotiated discounts (up to 40%), EuroSIMA / OSV members must activate their OSV membership extension.

To access this offer and the key contact, please ensure that your membership is up to date.

LOGISTICS SOLUTIONS FOR MY GOODS

- **FMS**

Logistics solutions tailored to SMEs in the industry (storage, shipping, receiving, labeling, after-sales service, etc.).

To access this offer and the key contact, please ensure that your membership is up to date.



6. HUMAN RESOURCES & MANAGEMENT

HR TOOLS & RECRUITMENT

- **EUROSIMA**

Free posting of job offers, apprenticeships, and internships on EuroSIMA, UESC NA, and OSV platforms
Access to our CV database

Participate in the **Forum des Métiers du Sport et de la Glisse** in Hossegor

Connect with partner institutions to recruit interns or apprentices (University of Bordeaux, Eklore, ESTIA, etc.)

To access this offer and the key contact, please ensure that your membership is up to date.

- **SPORTYJOB**

Sportyjob, Europe's leading sports industry job board, offers EuroSIMA / UESC NA members one free premium job posting.

This includes: 30-day job listing on Sportyjob, ISPO Job Market, and SGI. Featured visibility on sportyjob.com and social media

To access this offer and the key contact, please ensure that your membership is up to date.

PROFESSIONAL TRAINING

- **EUROSIMA**

Collective training programs and targeted workshops tailored to the needs of Action Sports industry employees.

To access this offer and the key contact, please ensure that your membership is up to date.

- **EKLORE-ED**

Dedicated training offer for EuroSIMA / UESC NA members: specialized Water Sports retail training program.

To access this offer and the key contact, please ensure that your membership is up to date.

- **BOOST**

HR & Management workshop program dedicated to companies in the sports and Action Sports industry. These sessions enable executives and HR managers to exchange on key topics such as:

Skills development

Compensation policies

Employee experience

Attracting new generations

3 workshops scheduled in 2026, free for EuroSIMA / UESC NA members.

To access this offer and the key contact, please ensure that your membership is up to date.

- **WOOSPEAK**

Tailor-made professional training in languages, office tools, and artificial intelligence for employees.

Woospeak offers flexible learning formats (virtual, in-person, e-learning, or blended learning), with structured pedagogical support and expert trainers.

Preferential rates and personalized support for EuroSIMA / UESC NA members.

To access this offer and the key contact, please ensure that your membership is up to date.

LEISURE & BENEFITS

- **HÔTEL 202 - HOSSEGOR**

Special member rates for EuroSIMA / UESC NA (single or double occupancy).

This offer is valid during the off-season.

[To access this offer and the key contact, please ensure that your membership is up to date.](#)

- **SOLIKEND**

Enjoy a 50% discount on hotel bookings for employees of EuroSIMA / UESC NA member companies.

[Discover the solidarity-based concept of Solikend](#) and [how to access the offer](#).

[To access this offer and the key contact, please ensure that your membership is up to date.](#)

- **MER & GOLF APPART-HÔTEL**

15% discount on stays in Mer & Golf residences (Basque Coast, Pyrenees, Mediterranean, Bordeaux, Nantes, etc.) using partner code USC15.

Offer combinable with early booking and long-stay promotions (up to 40% discount).

[To access this offer and the key contact, please ensure that your membership is up to date.](#)

HEALTH INSURANCE & EMPLOYEE BENEFITS

- **MUTUELLE PRÉVIFRANCE**

Health insurance and benefits tailored to the boardsports industry for employees and self-employed professionals, along with leisure offers for families.

Baptiste DAUBA / +33 (0)6 22 63 02 52 / baptiste.dauba@previfrance.fr

BUSINESS SUPPORT

- **VISCONTI PARTNERS**

Visconti Partners experts work alongside executives to help them step back and gain strategic perspective, navigate complex situations, and support business transformations (growth, organizational change, international expansion, etc.).

Dedicated offer for EuroSIMA / UESC NA members:

- Twice-monthly half-day office hours, including 1-hour one-to-one sessions to address urgent matters or any other business topics

- Two complimentary 2-hour discovery workshops per member to assess your needs and identify concrete action plans (management, strategy, performance management, commercial development)

[Book an appointment](#)

[To access this offer and the key contact, please ensure that your membership is up to date.](#)

- **INSITU**

Support for SMEs through shared staffing solutions across key support functions: IT, HR, quality, finance, and communications.

This model provides access to the right expertise at the right time while optimizing costs and simplifying resource management.

[To access this offer and the key contact, please ensure that your membership is up to date.](#)

PART 2: OSV SERVICES WITH FREE MEMBERSHIP EXTENSION

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INTRODUCTION

As part of its collaboration with Outdoor Sports Valley (OSV), EuroSIMA enables its members to benefit from a free membership extension to OSV—and vice versa. This extension gives you access to the full range of OSV activities, as well as their shared purchasing platform.



OUTDOOR SPORTS VALLEY OUTDOOR SPORTS INDUSTRY ASSOCIATION

Outdoor Sports Valley (OSV), the mountain-based counterpart to EuroSIMA, is the French professional association representing the outdoor sports industry. It is committed to developing the outdoor sports market, promoting participation in outdoor activities, and preserving nature and open spaces.

Founded in 2010 by members of EuroSIMA's Mountain Division, manufacturers, and local authorities in Annecy the historic hub of the French outdoor industry located in the Northern Alps its primary mission is to provide both established and emerging companies with the support and tools they need to grow in a constantly evolving environment.

Today, OSV brings together more than 450 companies, forming a large network and a community united by shared values and goals creativity, commitment, and sustainability where businesses grow together in a spirit of entrepreneurship and innovation.

The association operates thanks to the commitment of hundreds of dedicated professionals from employees to business leaders, as well as retired industry experts who work together to address the economic and environmental challenges of tomorrow. This community actively contributes to advancing the outdoor sports ecosystem in France and across Europe.

ACCESS PROCESS FOR OSV SHARED SERVICES

To access the benefits and preferential rates offered by the Outdoor Sports Valley (OSV) network, EuroSIMA members must activate their OSV membership extension.

This extension is free of charge for all EuroSIMA members who are up to date with their membership fees. To activate it, simply contact the Heads of Shared Purchasing at OSV and inform them that you would like to benefit from the OSV membership extension as a EuroSIMA member.

Once your extension has been activated, you will be able to identify the OSV services that match your needs. They will then connect you with the relevant partners, enabling you to access the network's offers and preferential rates.

PROCESS TO FOLLOW:

- Be up to date with your EuroSIMA membership
- Contact us at info@eurosima.com to obtain the contact details of the OSV Shared Purchasing Managers and activate your free OSV membership extension
- Identify the OSV services that match your needs
- They will then connect you with the selected service providers and give you access to preferential rates



Juliette MISZEZUK



Guillaume BOUVAIST



1. ADMINISTRATION & PROCUREMENT

ENERGY

- **HELINK**

Support for companies in defining their energy strategy, building management systems (BMS), and compliance with regulatory requirements related to the French Tertiary Decree.

Analysis and management of energy data via the OPERAT platform.

OFFICE EQUIPMENT

- **FIDUCIAL**

Office equipment specialist: paper, office supplies, IT consumables, furniture, and general services.

Fast delivery (24-48h) and negotiated pricing for OSV members.

CSR: eco-friendly products available and recycling solutions (e.g. batteries, cartridges, etc.).

- **KONICA MINOLTA**

Multifunction printers, document digitization solutions, collaborative screens, and videoconferencing equipment.

Installation, maintenance, and tailored solutions based on business needs.

- **ACCESS**

IT hardware, Microsoft licenses, cloud solutions, and cybersecurity services.

Managed IT services and audiovisual solutions for meeting rooms and collaborative spaces.

TELEPHONY

- **ORANGE**

Fixed and mobile telephony, business fiber offers, connectivity, and cybersecurity solutions.

Dedicated support for members and the option to combine certain promotional offers with negotiated terms.

- **BOUYGUES TELECOM – SINCRONE IT**

Fixed and mobile telephony solutions, business fiber, and devices.

Personalized support with the option to integrate refurbished devices.

ASSURANCES

- **MONTMIRAIL**

Insurance broker supporting companies across all risk areas: liability, fleet, cyber risks, health insurance, and employee benefits.

Comprehensive contract audits and optimization of insurance coverage.

CAR RENTAL

- **AVIS**

Short- and mid-term rental of passenger vehicles (1 to 30 days) in France and internationally.
Negotiated rates for OSV members, including additional and young drivers.
Vehicle delivery on-site and preferential conditions for domestic rentals.

- **FRANCE CARS**

Short- and mid-term rental of utility vehicles (1 to 30 days) with negotiated rates for OSV members.
Includes additional driver, 24/7 assistance, and replacement vehicle in case of breakdown.
Vehicles equipped with all-season tires in compliance with mountain regulations.

- **SIXT**

Short- and mid-term rental of cars and vans with negotiated rates in France and internationally.
Easy online booking, two daily mileage packages included, and additional drivers at no extra cost.

2. LOGISTICS

TRANSPORT

- **DPD**

Parcel delivery service for shipments under 30 kg in France and across Europe.
Offers include Classic, Predict, and Pickup services for B2B and B2C shipments.

- **GLS**

Parcel delivery service for shipments under 30 kg in France and internationally for B2B and B2C.
Integrated network present in over 40 countries.

- **CHRONOPOST**

Express delivery service for parcels under 30 kg in France and Europe.
Solutions for B2B and B2C shipments, including home delivery, Pickup points, and Predict service for e-commerce.
Negotiated pricing based on monthly shipping volumes for OSV members.

- **FEDEX - TNT**

Express parcel delivery in France and internationally, with strong presence in the American and Asian markets.
Negotiated rates for OSV members.

- **DACHSER**

National and international freight services for shipments over 30 kg (B2B).
Negotiated pricing for OSV members, including additional services in groupage and chartering.
Logistics hub located in Pays de Savoie (Seynod - Annecy).
Strong CSR commitment with a dedicated energy transition charter.

- **DB SCHENKER**

National and international transport services for parcels and pallets.
Negotiated pricing for OSV members, with individual pricing for domestic shipments and weight-based pricing for international shipments.
Advanced tracking tools via the DB Schenker Connect platform and the option to obtain a carbon footprint report for transport activities.
CSR commitment supported by a low-emission vehicle fleet and ISO 9001 and 14001 certifications.

- **DHL**

Express delivery services for parcels and pallets in France and internationally.
Flexible solutions based on urgency:
Same Day (custom urgent delivery)
Time Definite (guaranteed delivery at a specific time)
Day Definite (cost-effective option)
Includes Economy Select for road deliveries across Europe and Paperless Trade, enabling digital transmission of customs documents.
Negotiated rates for OSV members, including discounts on fuel surcharges.

PACKAGING

- **RAJA**

Supply of professional packaging solutions: boxes and cartons, bags, cushioning and protection materials, films, and adhesives.
Selection of around 100 negotiated product lines, with an additional 10% discount on the best catalog prices for other items.
Free delivery from €200 excl. VAT (otherwise flat delivery fee).

- **CENPAC**

Packaging solutions and supplies: cartons, protective materials, films, and adhesives.
Negotiated pricing on over 200 product lines commonly used by OSV companies, with tailored offers based on specific needs and a strong CSR commitment.

- **CARTON VERT**

Supply of new or reused cardboard boxes at competitive prices through reuse solutions.
Circular economy approach enabling significant cost savings (30% to 50% cheaper), with additional discounts based on order volumes and favorable delivery conditions.



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